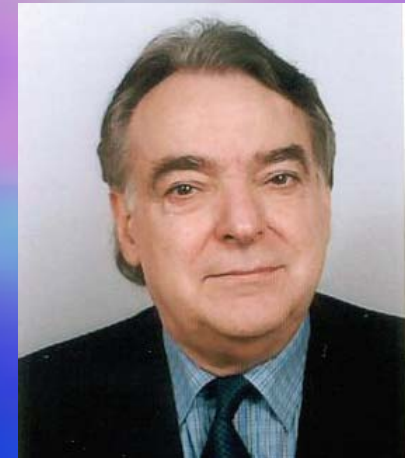


Cost of Diagnostics vs. Overall Patient Management

Robert Launois Ph.D.
and the HER.ME.S Group
<http://www.rees-france.com>



FORMULA
for Change



Bayer HealthCare
Diagnostics Division



The French National Herceptin[®] Trial (HER.ME.S)

**Principal Investigator Pr JP. Lotz ¹,
Economic Evaluation Pr R. Launois ²**

Funding: Ministry of Health

Investigation Team: Le Lay K², Tsé C¹, Gligorov J¹, Campone M³, Debrix I¹, Provent S¹, Antoine M¹, Brault D¹, Kerbrat P⁴, Lortholary A⁵, Delozier T⁶, Brindel I⁷, Lega E¹, Hocini H⁸, Maindrault-Goebel F⁹, Simon J-M¹⁰, Lehmann B¹¹, Bernard M¹

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⁷*DRRC, AP-HP, Paris;*

⁸*Hôpital St-Louis;*

⁹*Hôpital St Antoine;*

¹⁰*Hôpital Pitié-Salpêtrière;*

¹¹*AGEPS, AP-HP, Paris - France*

Clinical Objectives

- To optimize trastuzumab treatment initiated in Metastatic Breast Cancer (MBC) patients by targeting drug therapy on an individual basis according to the overexpression of Human Epidermal growth factor Receptor-2 protein (HER2/neu)
- To establish whether or not serum levels of circulating Extra cellular Domain HER-2 (HER-2 ECD) would better predict the course of disease in MBC patients than gene or protein testing in primary tumour tissue
- To develop a framework for evaluating the potential cost- effectiveness of the pharmacogenomic strategies

Concerns of the Legal Authorities

- To facilitate patients' access to new monoclonal antibody therapy (MAb) by providing hospitals with a specific subsidy for implementing trastuzumab
- To design sustainable methods of financing for costly care
- A pharmacoeconomic study has been required to justify the funding and to evaluate potential financial needs

METHODS

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Screening Methods

- HER-2 tumor status was determined using Immunohistochemistry (IHC) method (3+) and FISH (+, >2 genes copies per nucleus) to confirm weak positive IHC results (2+)
- HER-2 Extracellular Domain status (HER-2 ECD or serum HER-2/neu) was determined using a centralised ELISA method for serum HER-2/neu (Oncogene Science-Bayer HealthCare Diagnostics - ELISA kit)

Inclusion Criteria

- Patients in first or second line MBC untreated with trastuzumab (Herceptin®) with HER-2 overexpressing tumors
- Patients pre-treated by anthracyclines, received trastuzumab in combination with paclitaxel
- Patients who had received at least an anthracycline and a taxane chemotherapies , were administred trastuzumab in monotherapy

Exclusion Criteria

- Eligible for anthracyclines treatment
- Left ventricular ejection fraction < 50 %
- Polynuclear neutrophiles count <1,5 10⁹/L
- Serum bilirubin value <1,25 lower normal limit
- Alcalin phosphatase >2,5 upper normal limit

Treatment Regimens

Week	1	2	3	4	5	6	7	8
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trastuzumab + paclitaxel weekly

4 mg/kg	2 mg/kg	2 mg/kg	2 mg/kg	2 mg/kg	2 mg/kg	2 mg/kg	2 mg/kg	2 mg/kg
80 mg/m ²	80 mg/m ²	80 mg/m ²	80 mg/m ²	80 mg/m ²	80 mg/m ²	80 mg/m ²		

trastuzumab + paclitaxel every 3 weeks

4 mg/kg	2 mg/kg	2 mg/kg	2 mg/kg	2 mg/kg	2 mg/kg	2 mg/kg	2 mg/kg	2 mg/kg
175 mg/m ²			175 mg/m ²				175 mg/m ²	

trastuzumab weekly

4 mg/kg	2 mg/kg	2 mg/kg	2 mg/kg	2 mg/kg	2 mg/kg	2 mg/kg	2 mg/kg	2 mg/kg
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trastuzumab every 3 weeks

8 mg/kg			6 mg/kg				6 mg/kg	
---------	--	--	---------	--	--	--	---------	--

Design of the Study

Pre-
inclusion

1st or 2nd line Evaluable Metastatic Breast Cancer

HER-2
status

HER-2 screening (ImmunoHistoChemistry \pm Fluorescence *In Situ* Hybridization (+, > 2 genes copies per nucleus)) + levels of circulating HER-2 Extracellular Domain

Herceptin
treated
patients

1st line therapy:
trastuzumab + paclitaxel
2nd line therapy:
trastuzumab monotherapy

Free chemotherapy

+ ECD HER-2 study

Group
control

Web- based Electronic Medical Records (Rees France®)

- Multiples trial sites
- E-CRF specifically defined and customized
- Real time view of trial progress on demand
- Electronic audit
- Invalid data entry checks
- Multiple security layers

Pre-Inclusion Dossier

http://www.rees-france.com/cgi-bin/herceptin/preinclusion/doss_atcd.plx - Microsoft Internet Explorer

Fichier Edition Affichage Favoris Outils ?

Précédente Recherche Favoris

Adresse http://www.rees-france.com/cgi-bin/herceptin/preinclusion/doss_atcd.plx OK

Identification patient : TT0101 *Pre-inclusion*
Date of birth : 19/01/1950

Return Past medical and surgery history Breast cancer Previous treatments Adverse events Laboratory assessment Cardiac assessment
CerbB2 status HER2 protein Included - Not included

> Primary tumor * :

Date of discovery of primary tumor in the breast *(dd/mm/yy) : 10/01/01
Site of primary tumor : left
Presence of metastases when the tumor was first discovered : no
If yes, date of diagnosis of the first metastasis(es) (dd/mm/yy) :
TNM Stage *: T: 1 N: 2 M: 0 pT: 1 pN: 2

> Prognosis histological factors :

RO : + RP : + Phase S : % Ki 67 : 67 %

> Non inclusion criteria :

Past history of any other cancer except for in situ carcinoma of the cervix
 Exclusively non-measurable disease (exclusive bone or pleural disease, isolated local recurrence)
 Symptomatic cerebral metastases

> Lesions:

Site	Description	Lesion 1 : measurable target 2 : non measurable target 3 : non measurable	Date of measurement (j/mm/aa)	Measurement method 1 : CT scan 2 : MRI 3 : Radiography 4 : Clinical assessment 5 : Echography 6 : ND 7 : NA	Measurement (mm)
lunn	left inf lobe	1	26/07/01	1	17

Terminé Internet

HER-2 Status

http://www.rees-france.com/cgi-bin/herceptin/preinclusion/doss_atcd.plx - Microsoft Internet Explorer

Fichier Edition Affichage Favoris Outils ?

Précédente Recherche Favoris

Adresse http://www.rees-france.com/cgi-bin/herceptin/preinclusion/doss_atcd.plx OK

Patient identification : TT0101 *Pre-inclusion*
Date of birth : 19/01/1950

Return Past medical and surgical history Breast cancer Previous treatments Adverse events Laboratory assessments Cardiac assessments
CerbB2 status HER2 protein Included - Not included

Date of sample (dd/mm/yy) : 10/01/01
Laboratory number : 4
Date of IHC * (dd/mm/yy) : 10/02/01
Institution * : Tenon

> **IHC (Immunohistochemistry)**
Reagent : dako polyclonal
Dilution : 1/300

Invasive contingent > Membrane labelling : yes Intensity : low Labelling : linear Complete : yes % cells : 50 > Cytoplasmic labelling : yes > Labelling of associated CCIS : yes Intensity : low Complete : yes	GEFPICS grid : Totally negative normal glands : yes Invasive contingentContingent > Membrane labelling : yes Complete : yes % cells : 50 Intensity : slight Over-expression : yes > Herceptest Grid : 3+ > CERBB2 Status by IHC : 3+ <i>if "2+", validate with the FISH test (below)</i>
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Comment :

> **FISH (Fluorescence in Situ Hybridization)**

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Tumor Staging Assessment

http://www.rees-france.com/cgi-bin/herceptin/preinclusion/doss_atcd.plx - Microsoft Internet Explorer

Fichier Edition Affichage Favoris Outils ?

Précédente Rechercher Favoris

Adresse http://www.rees-france.com/cgi-bin/herceptin/preinclusion/doss_atcd.plx OK

Presence of metastases when the tumor was first discovered : no

If yes, date of diagnosis of the first metastasis(es) (dd/mm/yy) :

TNM Stage *: T: 1 N: 2 M: 0 pT: 1 pN: 2

> Prognosis histological factors :

RO : + RP : + Phase S : % Ki67 : 67 %

> Non inclusion criteria :

Past history of any other cancer except for in situ carcinoma of the cervix

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Symptomatic cerebral metastases

> Lesions:

Site	Description	Lesion 1 : measurable target 2 : non measurable target 3 : non measurable	Date of measurement (jj/mm/aa)	Measurement method 1 : CT scan 2 : MRI 3 : Radiography 4 : Clinical assessment 5 : Echography 6 : ND 7 : NA	Measurement (mm)
lung	left inf lobe	1	26/07/01	1	17
right breast	permeation nodules	2	30/08/01	3	
left breast	inflammatory	2	30/08/01	3	

Sum of the largest diameters (mm) : 17

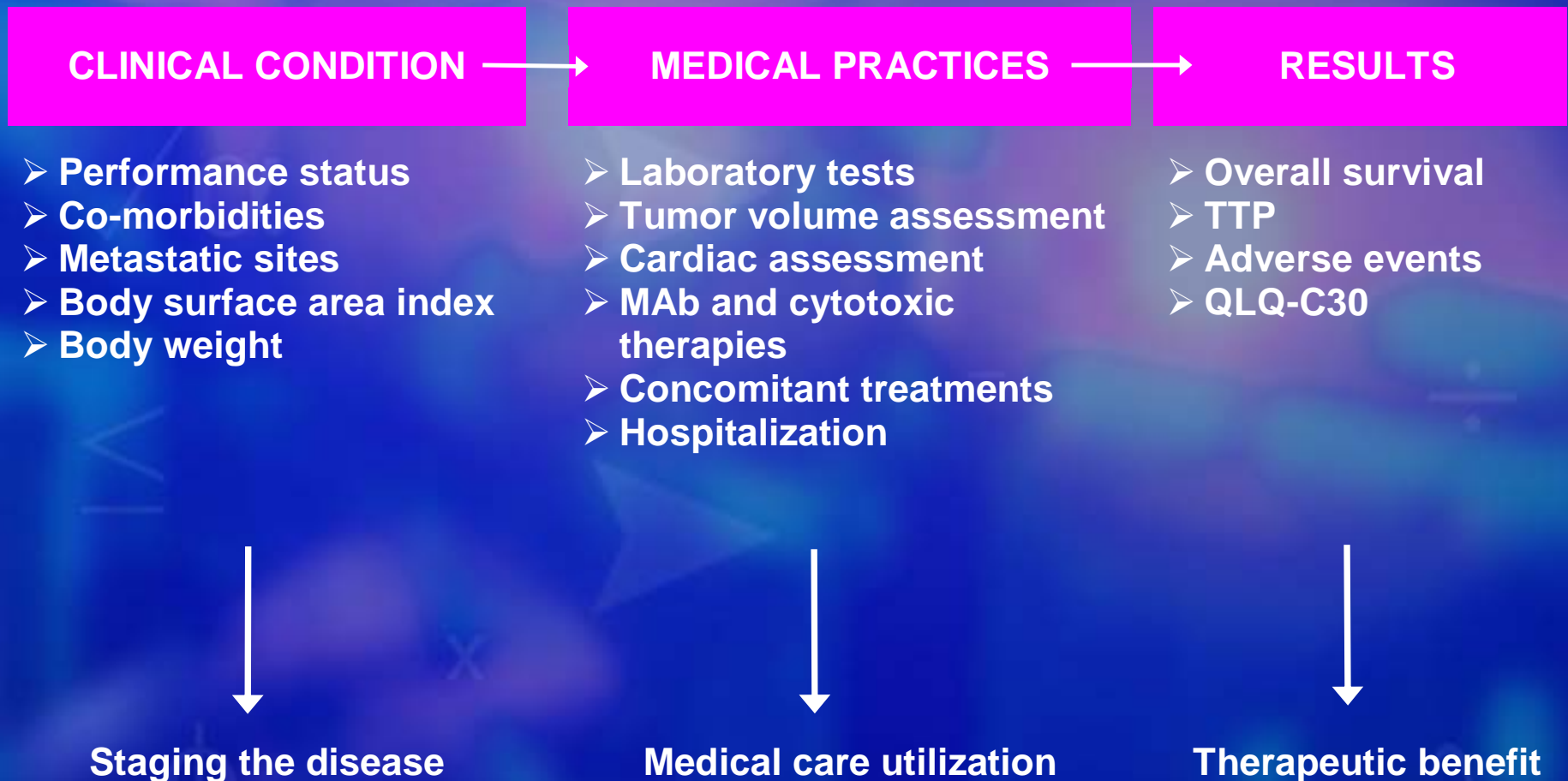
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*Medico-Economic Analysis is a
Subsidiary Discipline Following on
from Medical Management*

- It takes “fingerprints” of the clinical process
- It creates a mould of them
- And the Euro costs flow from the mould

Clinical Data are Individual and Random Events



Tariffs are Exogenous and Deterministic Parameters

They are available on the shelves of the administrative libraries and external to the Case Report Form

Standard Unit Tariffs

- IHC (B200) : 60 €
- FISH (kit Ventana) : 153 €
- Trastuzumab (maintenance 2mg /kg; 66.2 kg) : 648 €
- Paclitaxel weekly (80 mg/m²;1.68 m²) : 825 €
- Paclitaxel every 3 weeks : 1 443 €
- Hospitalization (< 24 h) : 575 €
- Hospitalization (> 24 h) : 1 806 €

Choosing Hospital as the Viewpoint

DRGs 17 M06V, 24 Z02Z were used for valuing hospital costs after adjustments for variable expenses directly linked to the new protocols

- Inclusion assessment cost: radiology, biology, cardiology
- Follow up assessment cost: radiology, biology, cardiology
- Acquisition cost of MAb & cytotoxic agents
- Concomitant treatments cost

Source Documents for Cost Allocation

- Procedures cost were valued using weights from the National Physicians Fees Schedule codes and unit cost prices from one cancer centre (Nantes) which was applied to all participating centres
- Antibody and cytotoxic therapies, concomitant treatments were valued at negotiated drug prices 2001, 2002, 2003, validated on line by pharmacists
- Administration cost was based on the DRG national costs scale 2001 and 2002 net of the cost of common procedures and chemotherapies

Estimating Cost of Treatment from Charges: A Patient Case

	Total cost (€)	Mean cost per week (€)
DRG's prospective tariffs (36 days + 1 full hospitalization)	22 506	489
DRG's prospective tariff net of the <i>routine cost</i> of chemotherapies, laboratory tests and imaging	14 745	320
Real cost of Complex therapies (37 administrations)	41 243	896
- trastuzumab + paclitaxel every 3 weeks (16)	17 321	376
- trastuzumab weekly (15)	9 389	204
- trastuzumab every 3 weeks (6)	11 262	244
Tumor staging assessments	932	20
Laboratory assessments	722	16
Cardiac assessments	1 598	35
Adjusted total DRG's real cost	55 968	1 216

Treatment duration : 46 weeks

RESULTS

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HER.ME.S Trial Recruitment

- **120** patients from 12 centres were pre-included between September 2001 and November 2003
- **88** patients were included over the same period and followed until February 2005 (73%)
- **76** patients had discontinued the study (67% experienced progressive disease, 18% for Cardiac Toxicities)
- **12** patients are continuing treatment with trastuzumab
- **30** out of 88 included patients died (25%)

Pre-included Population Characteristics (N = 120)

- Age: 53.70 years \pm 10.5
- PS: 81=0 (68%), 32=1 (26%), 7=2 (6%)
- Median time from primary diagnosis:
4.3 years
- 78% of women had an overexpression
of the growth factor receptor HER-2
- 22% had cardiac related diseases
(hypertension, ectopic heart beats)

HER-2 Status (N = 120)

	Not Included	Included
Overexpression 3+ (<i>centralised IHC technique</i>)	5	67
Overexpression 2+ (<i>centralised IHC+FISH technique</i>)	1	8
Overexpression 3+ or 2+ (<i>on site assessment IHC+FISH</i>)	7	9
No overexpression	19	4
Pre-included patients	32	88

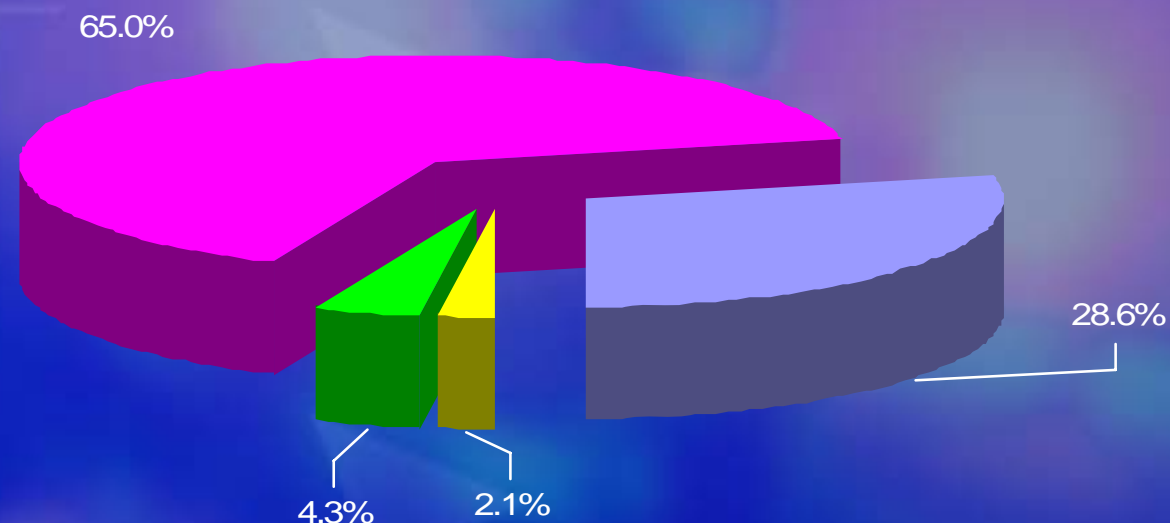
Included and Treated Population Characteristics (N = 88)

- Mean Age :54 years \pm 10.2
- Body surface index :1.68 m² \pm 0.17
- Average weight :66.2 kg \pm 14.42
- Mean number of courses :25 [2-108]
- 27/88 were treated with the same regimen during the study : 65% Trast+P3w, 30% Trast+P1w, 5% Trast only
- 61/88 switched at least once to the trastuzumab monotherapy regimen : 75% Trast+P1w and 25% Trast+P3w > Trast seul

Overall Patient Management Cost:

4 494 513 €

(N = 120 pre-included and 88 included patients)



■ Pre-inclusion assessments

■ Follow up costs

■ Drug acquisition cost

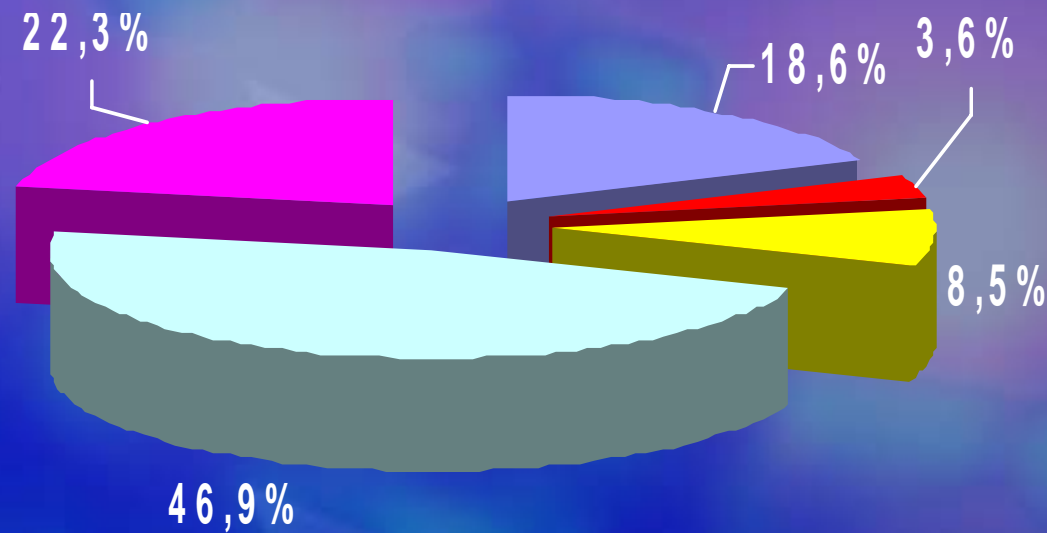
■ Administration costs

Breakdown of the Overall Patient Management Cost

(N = 120 pre-included et 88 included patients)

- Pre-Inclusion Assessments : 96 427 €
- Drug acquisition cost : 2 922 876 €
- Follow up costs : 191 517 €
- Administration costs : 1 283 692 €
- Total Cost : 4 494 513 €

Average Pre-Inclusion Screening Cost per Patient: 873 € (N = 120)



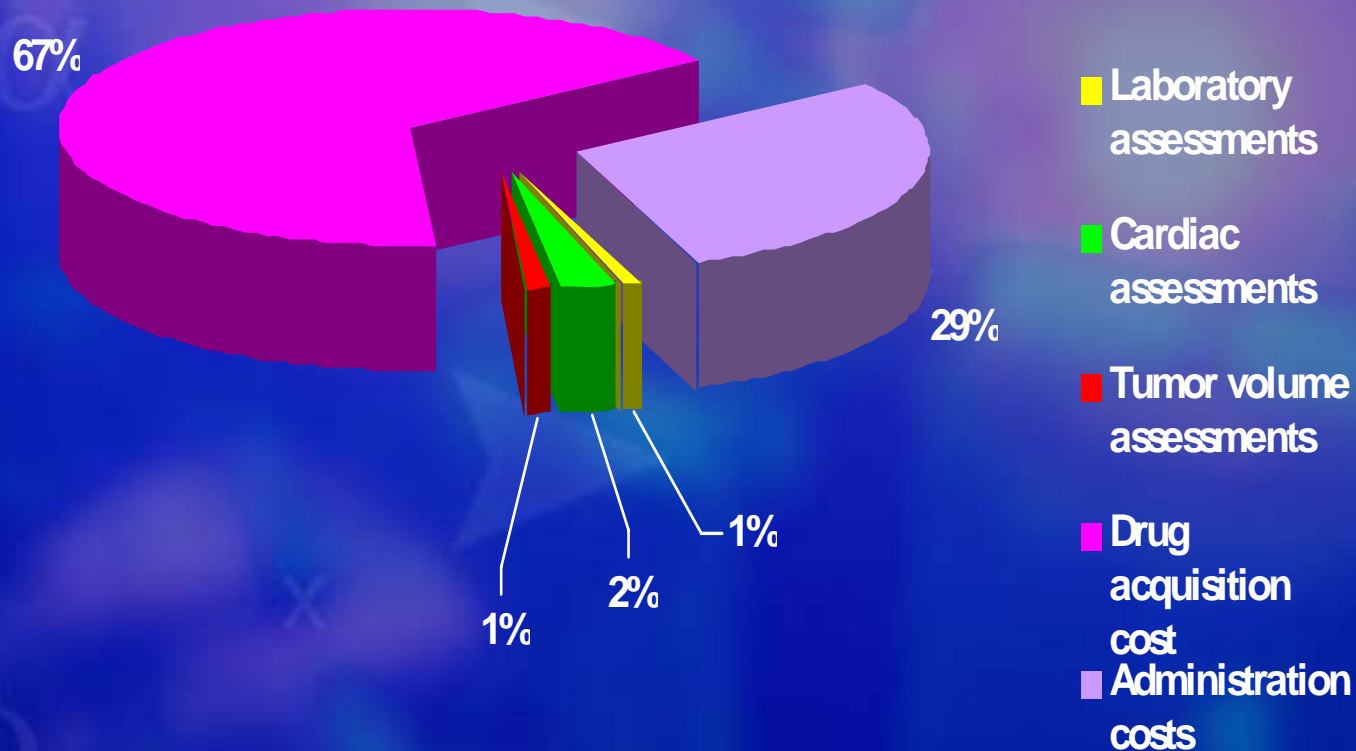
- Laboratory assessment: Serology, Pregnancy Test, Biochemistry, Haematology
- CA 13.5 marker
- HER2 Assessment
- Cardiac Assessment
- Tumour Staging Assessment

Breakdown of Average Pre-Inclusion Screening Cost per Patient (N = 120)

- Tumor staging assessment : 197 € [34 – 470]
- Laboratory assessment : 194 € [65 – 227]
- Cardiac assessment : 410 € [349 – 456]
- HER-2 Testing : 72 € [60 – 213]
- Total pre-inclusion cost : 873 € [515 – 1 349]

Average Treatment Cost per Patient Over 36 Weeks: 49 978 €

(N = 88)



Breakdown of Average Treatment Cost per Patient Over 36 Weeks (N = 88)

- Drug acquisition cost : 33 215 € [2 592 – 98 460]
- Follow up cost : 2 176 € [48 – 9 448]
- Administration cost : 14 587 € [1 082 – 58 428]
- Adjusted total DRG's cost : 49 978 € [3 797 – 156 382]

*Mean Duration of treatment : 36 weeks [1.15 – 132]
Average number of administrations 25 [2 – 108]*

Treatment Cost per Week and per Patient (N = 88)

- Drug acquisition cost : 1 105,8 € [336,20 – 2 297,6]
- Follow up cost : 70,1 € [1,35 – 434,7]
- Administration costs : 488,3 € [181 – 1 010]
- Adjusted total DRG cost : 1 664,2 € [518,5 – 3 742,2]

- Mean duration of treatment: 36 weeks

Efficacy Outcomes for Time to Events Measures (N = 76)

- Time to Treatment failure : 29 weeks [24 – 35]
- Time to Progression : 34 weeks [25 – 49]
- Median survival : 49 weeks [43 – 79]

Conclusion

- Identification of molecular alterations leads to the development of targeted therapeutics which are more effective than currently available agents
- Inappropriate use of trastuzumab in women who would not benefit (FP) is equally as bad as denying trastuzumab to women who need it (FN)
- HER-2 assays are less expensive than cytotoxic and/or MAb treatments : 72 € [60 – 213] once for all vs 1700 € [518,5 – 3 742,2] per patient and per week for the average treatment cost. From an economic perspective, HER-2 assays in primary tumor tissue are cost-effective